

Company Overview

Delivering mission critical capabilities globally

About American Ops

We were established in 1991, and for over 30 years our team has built a hands-on government solutions company that develops innovative strategies & uses imbedded quality coupled with emerging technologies to support our clients' immediate and long-term objectives. Our high-performance teams are passionately delivering services in support of global missions. Our successful track record includes over 100 prime task orders and more than \$400M in contract value, underscoring our reliability, adaptability, and unwavering commitment to excellence.

What We Embody

Achieving our customers' mission objectives is our passion; executing through our core values is our imperative. American Ops maintains an open, supportive, and professionally rewarding culture. By exploring new challenges every day, we create a culture where our employees flourish and grow. Core Values – Steadfast Results

- Quality: Unwavering commitment to performance excellence for our customers
- Integrity: Uncompromising adherence to moral and ethical principles
- Innovation: Inspiring leaders at all levels to answer tomorrow's challenges
- Teamwork: Empowering employees to collaborate and accomplish the mission.

Strong Prime Market Access

American Ops, with our two JV Operating Units: American Tech Solutions and AOC Applied Solutions possess a wide variety of contract vehicles and schedules that enables flexibility for our government clients. We serve as a Prime contractor on multiple single and multi-award indefinite delivery/indefinite quantity (IDIQ) vehicles and government wide acquisition contracts (GWACS). This allows for Rapid and Streamlined procurements.

Key Prime Contract Vehicles

- USAF Small Business Enterprise Application Services (SBEAS) IDIQ
- USN Navy's SEAPORT-NXG small business MA IDIQ
- GSA Consolidated Multiple Award Schedule (GSA MAS)
- GSA OASIS Plus Small Business
- DHA Geographic Service Provider (GSP)
- FAA eFAST
- NIH CIO-SP3 Small Business
- Department of Justice – ITSS-5

Discover More About American Ops

We maintain a balanced approach in all aspects of our company's performance, including the health and well-being of our personnel and the local communities in which we operate. Satisfying our customers' mission sets is our passion.

- We develop solutions to complex technical requirements and provide services to meet our customers' needs.
- We maintain a work environment that is honest, supportive, and professionally rewarding.
- By working on new challenges every day, we create a dynamic work environment.
- We work hard to ensure our employees can flourish individually and as a member of a team as we continue to grow the company together.

Business Profile

Mission Statement:

Modernizing Operations for Tomorrows Missions

Established in 1991

Set Aside:

American Ops and our two Operating Units: AOC Applied Solutions and American Tech Solutions are certified Small Business

Cage Code / UIE Code:

- American Operations: OWM86 / PCVUKUJGD3H7
- AOC Applied Solutions: 9KBW5 / PW5TPCMYC1J3
- American Tech Solutions: 8UVR9 / ZLJRBU5XFQR9

Primary NAICS

- 5415111, 541519, 541611, 541330

Clearance/FCL:

- Top Secret Facility Clearance

Unparalleled SB Expertise:

- Multiple Past Performances with 100+ FTE's and +\$100M TCV
- Workforce supporting both CONUS/OCONUS locations.
- Capacity to Scale Operationally
- DCAA Audited and Approved Accounting, Estimating, and Purchasing System

Enterprise Certifications:

- ISO 9001: 2015
- ISO 20000-1 ITSM
- ISO 27001:2013 ISM
- CMMI Level 3 (Services)
- CMMI Level 3 (Development)
- CMMC Level 1

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Company Overview

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Capabilities & Experience

For over 30 years, American Ops has been a trusted leader in providing innovative technology and mission solutions that empower the U.S. Federal government and Department of Defense (DoD) branches and commands to enhance organizational efficiency, drive transformative results, and improve mission effectiveness.

We are prepared to bring our years of CONUS and OCONUS experience and expertise to deliver customized solutions that stay ahead of the evolving technology landscape and help you achieve your mission objectives today and tomorrow.

Our Five Core Solution Areas

Enterprise Technology and Modernization

From legacy IT systems to the cutting-edge advancements of AI and ML, American Ops possesses the expertise to drive mission success at every stage of technology evolution. We provide our clients with solutions that are critical to meeting enterprise Modernization requirements. Our approach to development, testing, analytics, and technology insertion and integration are focused on creating mission success. We deliver solution-based requirements. Our portfolio of CONUS/OCONUS capabilities is robust

Battlespace Interoperability

American Ops delivers the expertise and solutions needed for effective Battlespace Management, supporting defense systems and operations, particularly with a focus on managing complex, multi-dimensional battlespaces. Whether it is logistics, command and control, or intelligence, surveillance, and reconnaissance (C6ISR), these capabilities are imperative for mission success.

Aviation Systems Engineering & Operations

Through our American Ops JV Applied Technologies organization, we manage providers of operational missions related to satellite navigation systems, conventional navigation systems and lighting programs. We can support program management and navigation/lighting system requirements development and implementation. We can support customers with the data they need to make informed decisions on airspace changes. Experts advise customers on domestic and international policy related to safe air travel worldwide.

Facilities and Workspace Management

Government agencies and Defense organizations must manage, operate, and maintain their agency campuses, bases, and all associated facilities to provide safe quality workspace and services consistent with operational requirements and objectives. Today, Workspace Management (WSM) has developed into a full-scale Enterprise system (Policy, Procedures SOPs, Workflows, and Technology) that facilitates the optimization, use and management of facilities, spaces, and resources, with the end goal of improving efficiency, productivity, and return on investment in real estate.

Global Logistics

For over 30 years, American Ops has been a trusted provider of global logistics services to the federal government. We deliver full-spectrum support, offering end-to-end logistics solutions for defense facilities and systems, both CONUS and OCONUS. Our teams manage complex logistics projects and secure supply-chain operations, utilizing mature policies and procedures, DCAA compliance, cutting-edge technology, and effective safety program with a Lost Time Incident Rate (LTIR) below the national average. Key capabilities include base operations; contingency and expeditionary support; next generation asset management; digitally focused logistics; prepositioned stock; and integrated supply chain management.

Careers – Come Join Our Team and Grow With US

American Ops is a dynamic organization built on our Mission and Core Values. Our high-performance teams are contributing to the success of the Warfighter and National Security elements, both at home and abroad. As a company of collaborative problem-solvers, we continually strive to expand skills and experience within our teams to improve the solutions and services for our customers' missions.

Sticking to our core values: quality, integrity, innovation, and teamwork with diversity of action and thought, we are creating a work culture that benefits of our employees, while putting our customers first. As such, we continuously seek solution-oriented professionals that innovate and solve problems. At American Ops, we value inquisitive thinkers who will challenge the status quo with a "whenever, wherever" attitude, while operating under the ideals of our high-performance culture.

Prime Experience

Department of Defense

- Assistant Secretary of Defense
- Defense Logistics Agency
- Defense Information Systems Agency
- Defense Health Agency
- Office of Inspector General (DoD OIG)

Unified Commands

- US Strategic Command
- US Special Operations Command
- US Southern Command
- US Central Command
- US European Command
- US African Command
- US Indo Pacific Command

DoD Major Commands

- US Air Force
- US Army
- US Marine Corps
- US Navy
- US Space Force

Civilian Agencies

- Department of Energy
- Federal Aviation Agency
- Department of Homeland Security
 - US Coast Guard
 - Transportation Security Agency
 - Customs Border Patrol
- Department of Justice
- Environmental Protection Agency
- Department of Veterans Affairs

Join Our Team

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 - info@americanops.us

